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ACCELOPS AND CMI PARTNER TO EXPAND CANADIAN CHANNEL

Alliance to Accelerate Distribution of AccelOps Data Center and Cloud Service Monitoring Platform through Canadian Security Resellers and Systems Integrators

SC CONGRESS, TORONTO, ONTARIO CANADA - June 14, 2011 - AccelOps, Inc. and Channel Management International (CMI) today announced that they have entered into a distributor agreement to bring AccelOps' data center and cloud service monitoring solutions to the Canadian channel. AccelOps is the only provider of integrated monitoring solutions built from the ground up to address both the security and the performance and availability requirements of today's dynamic, service-oriented data center environments. CMI, a specialist in IT security distribution, brokers relationships between solutions manufacturers and Canadian value-added resellers (VARs) and systems integrators (SIs) to help bring innovative security solutions to enterprise and government organizations across Canada. CMI will be seeking new partners for AccelOps in each region throughout Canada.

[Note: VARs, SIs, managed service providers (MSPs) and managed security service providers (MSSPs) are encouraged to stop by the CMI-AccelOps booth #402 at SC Congress June 14-15, 2011 to see a live demonstration of the AccelOps solution.]

"We've been truly impressed by AccelOps' differentiation, how elegantly and powerfully both security and performance and availability monitoring have been integrated into a single solution," stated Ken Lewis, vice president of sales and marketing at CMI. "Not only does the AccelOps platform create new sell-through opportunities for channel partners, but it helps transform them into operationally efficient MSPs and MSSPs offering margin-rich, differentiated services. End-user organizations should take a close look at AccelOps -- especially if they're replacing their CS-MARS solution -- and at the service providers leveraging AccelOps to deliver managed services."

Offered as an easy-to-deploy Virtual Appliance or Software-as-a-Service (SaaS), the AccelOps integrated monitoring platform cross-correlates diverse operational data on-premise, off-premise, and in cloud environments, proactively monitoring from end-to-end an entire network environment. Capabilities include best-of-breed SIEM, user identity and location monitoring, compliance automation, performance and availability monitoring, virtualization monitoring, CMDB / change management, and business service management. To support private cloud

deployments or a rapidly growing managed services customer base, the platform also delivers multi-tenancy and metering, elastic monitoring to handle data bursts, and unprecedented scalability of analytics, storage, data collection, and data source integration.

"CMI has the expertise and longstanding relationships so essential to successfully penetrate the Canadian market," said Elie Antoun, president and CEO of AccelOps. "We are confident this will be a fruitful partnership and look forward to working with the CMI team to deliver AccelOps solutions."

About AccelOps

The AccelOps integrated monitoring platform enables cloud-generation data centers to deliver on the promise of IT as a service. Offered as an easy-to-deploy virtual appliance or Software-as-a-Service (SaaS), the AccelOps solution cross-correlates diverse operational data on-premise, off-premise, and in cloud environments, proactively monitoring from end-to-end an entire network environment. Capabilities include best-of-breed SIEM, user identity and location monitoring, compliance automation, performance and availability monitoring, virtualization monitoring, CMDB / change management, and business service management. The solution's multi-tenancy, metering, elastic monitoring, and unlimited scalability are purpose-built for mid- to large enterprise and service provider deployments, delivering the visibility, control, and operational efficiencies necessary in today's complex and dynamic IT services environment.

About CMI

Channel Management International (CMI) is a Canadian based IT security distributor and market development firm for IT security vendors seeking to expand their sales channel into Canada. Since 2002, CMI has developed long-term relationships with more than 500 security resellers within the Canadian bilingual channel and the Canadian government. CMI develops partnerships between IT security manufacturers and value-added resellers across Canada. CMI is 100% committed to the channel and markets to end users to drive new business opportunities to the reseller channel. CMI has more than 45 years of combined sales and marketing expertise distributing IT security solutions in Canada. It's a fully bilingual and government "Secret" cleared company with an in-depth understanding of the Canadian marketplace. With over 30 years of collective experience introducing security technologies to the Canadian government, CMI has garnered extensive knowledge of its procurement process and has built strong relationships with federal contractors to assist our reseller partners. CMI is headquartered in Canada's National Capital Region, centered between two of the largest metropolitan cities in Canada - Toronto and Montreal where 75% of Canadian business opportunities exist. Ottawa, being the Canadian government centre, employs approximately 80% of the Government of Canada (GC) work force and houses the second largest federal employee building in the world. Visit us online at www.cmi-inc.ca.