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**UK Cloud MSP Eduserv Selects AccelOps' Powerful Platform for New Protective Monitoring as a Service Offering**

*Company selects AccelOps to enable security and compliance automation for public sector clients*

**SANTA CLARA, Calif., and BATH, UK – Dec. 3, 2013** –Eduserv, a UK not-for-profit Cloud Managed Service Provider (MSP), has chosen AccelOps' analytics-driven IT Operations Management for cloud and virtualised infrastructures to enable its public sector customers to be Good Practice Guide (GPG13), IL2 and IL3 compliant with its new Protective Monitoring as a Service offering.

Eduserv is an IT service provider for the UK government, charity and education sectors. Its secure datacentre is Public Services Network (PSN)-ready and provides UK data sovereignty for organisations' most sensitive and valuable data.

Eduserv is working with customers to help them adhere to the Business Impact Level IL2 and IL3 requirements set forth by the UK Government to ensure data confidentiality, integrity and availability. Many local and central government organisations in the UK must also adhere to the PSN code of compliance by April 2014 and this includes the need for a protective monitoring capability.

Max Elliott-Massouras, technical authority for Eduserv's IL3 Programme, conducted a market search for a technology partner for Eduserv's new Protective Monitoring as a Service capability and set out several criteria for vendors to meet.

"Eduserv sought to establish the most flexible and responsive SIEM capability to benefit its new and existing customers," he said. "We evaluated all products against the same requirements to establish a shortlist, with the final decision being based on the vendor's functionality, scalable pricing model and compliance against GPG13 to DETER level. These features will greatly benefit our PSN and other customers."

AccelOps fit the bill.

AccelOps' virtual appliance software manages security, performance and availability monitoring, all on a single screen. AccelOps automatically discovers, analyses and automates IT issues across an organisation's data centre and cloud resources, spanning servers, storage, networks, security, applications and users.

For Cloud MSPs such as Eduserv, AccelOps offers scalable multi-tenancy, built-in service-level and compliance reporting. AccelOps offers more than 100,000 security, performance, availability and change events out of the box. The software correlates these events into more than 325 rules, which allow for immediate visibility into every aspect across the data centre.

Ivan Harris, business manager for Eduserv Cloud Services, explains how AccelOps can save time and money for Eduserv customers: "The AccelOps solution is feature-rich and its custom reporting allows Eduserv to improve its daily and monthly reports to customers. It speeds our time-to-market and reduces burdens on our operational teams. The virtual appliance is also a big plus – it makes protective monitoring better, faster and more affordable. Eduserv is now able to offer GPG13 protective monitoring as a value-added service or as a standalone SaaS offering. This greatly reduces the burden of PSN compliance for our local and central government customers."

"We are delighted that Eduserv selected AccelOps as its technology partner for its protective monitoring service," said Flint Brenton, president and CEO of AccelOps. "Eduserv is a leading provider of secure infrastructure and managed services for the UK public sector with a 15-year pedigree, and we are looking forward to them bringing the AccelOps solution value to UK government and charities."

### **About AccelOps**

AccelOps provides analytics-driven IT Operations Management for cloud and virtualised infrastructures. The virtual appliance software manages security, network performance and compliance, all on a single screen. AccelOps automatically discovers, analyses and automates IT issues in machine and big data across organisations' data centres and cloud resources, spanning servers, storage, networks, security, applications and users. AccelOps' patented analytics engine with cross-correlation sends real-time alerts when deviations occur that indicate a security or performance-impacting event. The AccelOps platform scales seamlessly and provides unmatched delivery of proactive security and operational intelligence, allowing organisations to be more responsive and competitive as they expand their IT capabilities. For details, visit [www.accelops.com](http://www.accelops.com).

### **About Eduserv**

Eduserv is a not-for-profit IT services company with a mission to help public good organisations make better use of IT. Services include colocation, cloud infrastructure, identity and access management, IT consultancy, web development and managed services. In addition to government, charity and academic organisations nationwide, Eduserv's customers include the Department for Education, the Department for Business, Innovation and Skills, NHS Direct, British Red Cross, Victim Support and Scottish Water. For details, visit Eduserv at [www.eduserv.org.uk](http://www.eduserv.org.uk).

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